

Attachment 1

WMWD Fiscal Year 2025-2026 Estimated Annual Purchase Orders and Contracts Over \$100,000

Vendor Name (alpha order)	Location	Purchase Originator	FY24-25 Amount	FY25-26 Estimate	Year over Year Change Incr (Decr)	RFP / Competitive Quotes or Sole / Single Source	Description of Vendor Services
Allied Universal Janitorial Services	Santa Ana, CA	Jason Baringer		\$ 172,022	\$ 172,022	RFP conducted in 2025. Pricing valid through June 2026.	Janitorial services for all Western Water facilities. New vendor for FY25-26. Previous vendor was Executive Facilities Services.
Babcock Laboratories, Inc.	Riverside, CA	Albert Magallon	\$ 200,000	\$ 208,000	\$ 8,000	RFP conducted in 2025. Pricing valid through June 2026.	Lab testing and sampling analysis for Western Water facilities.
Barry's Security	Riverside, CA	James Chatwin	\$ 198,500	\$ 204,000	\$ 5,500	RFP conducted in 2022. Pricing valid through June 2026.	Security services at the Meridian and El Sobrante locations.
Best Best & Krieger	Riverside, CA	Daisy Banuelos	\$ 500,000	\$ 500,000	\$ -	Single source justification. Pricing expected to be valid through June 2026.	Legal services for Western Water
BH Electric	Corona, CA	Christopher Otjen	\$ 150,000	\$ 150,000	\$ -	Competitive quotes requested and pricing expected to be valid through June 2026.	Specialized electrical services for power feed replacements, switchgear maintenance, construction, and emergency services. Services available 24/7.
Chandler Asset Management, Inc.	San Diego, CA	Peter George	\$ 140,000	\$ 145,000	\$ 5,000	RFP conducted in 2024. Pricing expected to be valid through June 2026.	Investment management services for Western Water's cash and investment portfolio.

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Cintas First Aid & Safety	Ontario, CA	Maribel Arimas	\$ 115,000	\$ 125,000	\$ 10,000	Cooperative Contract through Omnia Partners. RFP conducted November 2022.	Rental of Western Water-branded uniforms, rental of floor mats, mops, towels, and related products/services.
Enterprise Fleet Management	Kansas City, MO	Jason Baringer	\$ 432,000	\$ 450,000	\$ 18,000	Sole source justification. Master agreement pricing valid through June 2026.	Lease, administration and maintenance of Western Water's leased vehicles under the Enterprise Fleet Leasing Program.
The Ferguson Group LLC	Washington DC	Michael Hadley	\$ 127,000	\$ 140,000	\$ 13,000	Single source justification. Pricing anticipated through June 2026.	Federal lobbyist that provides support for legislative and regulatory matters related to grant procurement, constituents of emerging concern, community project funding requests, and MARB infrastructure.
Flyers Energy LLC	Auburn, CA	Jason Baringer	\$ 489,000	\$ 498,780	\$ 9,780	Competitive quotes requested and pricing expected to be valid through June 2026.	Bulk diesel, gas, and lubricants for Western Water vehicles and equipment.
Golden State Consultants	Hemet, CA	Albert Magallon	\$ 200,000	\$ 350,000	\$ 150,000	RFP conducted in 2025. Pricing expected to be valid through June 2027.	Previous contract for inspection services on recycled water systems and customer backflows only. Services combined for FY25-26 to include backflow testing and certification.

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Griswold Industries	Costa Mesa, CA	Larry Chanes		\$ 175,000	\$ 175,000	Sole source justification. Pricing expected to be valid through June 2026.	Certified Cla-Val automatic control valve maintenance and repair services.
Industrial Solution Services, Inc.	Upland, CA	Albert Magallon		\$ 119,000	\$ 119,000	Competitive quotes obtained in April 2025. Pricing dependent on market conditions and expected to be valid through June 2026.	Liquid ammonium sulfate (40%) used in Western Water's potable water distribution system. New vendor for FY25-26. Previous vendor was Brenntag Pacific.
InfoSend	Anaheim, CA	Derrien Cotton	\$ 136,000	\$ 247,500	\$ 111,500	Single source justification. Quote requested and pricing expected to be valid through June 2026.	Printing of Western Water water bills and customer notices
InfoSend	Anaheim, CA	Derrien Cotton	\$ 109,000	\$ 153,000	\$ 44,000	Single source justification. Quote requested and pricing expected to be valid through June 2026.	US postage for water bills and customer notices
King Lee Chemicals	San Diego, CA	Albert Magallon	\$ 200,000	\$ 200,000	\$ -	Sole source justification. Quote obtained April 2025. Pricing expected to be valid through June 2026.	Cleaning chemicals and anti-scalant for the three trains at Arlington Desalter.

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KP Public Affairs, LLC	Sacramento, CA	Michael Hadley	\$ 127,000	\$ 130,000	\$ 3,000	Single source justification. Quote obtained April 2025. Pricing expected to be valid through June 2026.	State lobbyist providing support for California legislative and regulatory matters affecting the water industry.
Lawnscape Systems, Inc.	Montclair, CA	Monica Pearson	\$ 257,400	\$ 219,648	\$ (37,752)	RFP conducted in 2025. Pricing valid through June 2026.	Landscaping services at approximately 80 sites throughout Western Water's service area.
Pioneer Americas (Olin Corp)	Tracy, CA	Brian Noh	\$ 300,000	\$ 250,000	\$ (50,000)	Single source justification. Pricing expected to be valid through June 2026.	Sodium Hypochlorite (12.5% bleach) used at Western Water's WWRF treatment plant.
Prime Systems Industrial Automation, Inc.	Riverside, CA	Christopher Otjen		\$ 150,000	\$ 150,000	Competitive quotes requested and pricing anticipated to be valid through June 2026.	Supervisory Control and Data Acquisition (SCADA) and Programmable Logic Controller (PLC) troubleshooting, diagnosing, repair, programming and configuration.
Rapid 7 LLC	Boston, MA	Wayne Cawleti	\$ 115,000	\$ 115,000	\$ -	Single Source justification. Pricing expected to be valid through June 2026.	Cyber security software and services providing 24/7 network and device monitoring for Western Water's computing and networking environment.

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Vendor Name (alpha order)	Location	Purchase Originator	FY24-25 Amount	FY25-26 Estimate	Year over Year Change Incr (Decr)	RFP / Competitive Quotes or Sole / Single Source	Description of Vendor Services
Royal Industrial Solutions	Riverside, CA	Christopher Otjen		\$ 150,000	\$ 150,000	Sole source justification. Pricing expected to be valid through June 2026.	Electrical components for Western Water's Motor Control Centers (MCCs), Switchgear and SCADA infrastructure which rely exclusively on Allen-Bradly hardware. Royal Industrial Solutions is the authorized local distributor for Allen-Bradley products in Southern California.
S M R Watermaster	Fallbrook, CA	Ryan Shaw	\$ 135,000	\$ 150,000	\$ 15,000	Sole source justification. Proposed budget anticipated July 2025. Pricing expected to be valid through June 2026.	Watermaster services, USGS operation and maintenance of gaging stations, and monitoring for multi-level groundwater monitoring wells. Costs allocated among seven water agencies; this is Western's share.
SVT Fleet Solutions	Fontana, CA	Jason Baringer	\$ 234,000	\$ 238,680	\$ 4,680	Single source justification. Rates anticipated in May 2025 and pricing expected to be valid through June 2026.	On-site fleet maintenance & repair services for Western Water vehicles and equipment. Vendor provides services at flat, hourly rate, including 24 hour road service and towing.
San Bernardino Valley MWD Watermaster	San Bernardino, CA	Ryan Shaw	\$ 200,000	\$ 220,000	\$ 20,000	Sole source justification. Proposed budget anticipated July 2025. Pricing expected to be valid through June 2026.	Watermaster services, USGS operation and maintenance of gaging stations, and monitoring for multi-level groundwater monitoring wells. Costs allocated among four water agencies and this is Western's share.

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TDI Refrigeration and Air Conditioning, Inc.	Rancho Cucamonga, CA	Jason Baringer		\$ 162,240	\$ 162,240	Single source justification. Quotes anticipated in May 2025 and pricing expected to be valid through June 2026.	Heating, Ventilation and Air conditioning repair services at all Western Water facilities. New vendor for FY25-26. Previous vendor Select ACR.
Waterline Technologies, Inc.	Santa Ana, California	Albert Magallon	\$ 468,000	\$ 432,000	\$ (36,000)	Competitive quotes obtained in March/April 2024. Pricing dependent on market conditions and expected to be valid through June 2025.	Sodium Hypochlorite (12.5% bleach), salt, and caustic soda used in Western Water's potable water distribution system.
Adjust for:							
		Executive Facilities Services	\$ 187,200	\$ -	\$ (187,200)	Allied Universal Janitorial Services will replace this vendor for FY25-26	
		Brenntag Pacific	\$ 157,000	\$ -	\$ (157,000)	Industrial Solution Services will replace this vendor for FY25-26	
		Select ACR	\$ 156,000	\$ -	\$ (156,000)	TDI Refrigeration and Air Conditioning will replace this vendor for FY25-26	
		Infor	\$ 138,000		\$ (138,000)	Removed - Seven year software subscription awarded August 3, 2022	
		Totals	<u>\$ 5,471,100</u>	<u>\$ 6,054,870</u>	<u>\$ 583,770</u>		
			(A)	(B)			

(A) - Total FY24-25 Annual Purchase Orders and Contracts over \$100,000 approved by Western Board and Finance Committee last year

(B) - Total FY25-26 Annual Purchase Orders and Contracts over \$100,000 recommended for approval by Western Board and Finance Committee this year

The increase in estimated FY25-26 Annual POs and Contracts over \$100,000 is largely comprised of 1) the inclusion of new POs (\$475,000), and 2) inflation, anticipated tariffs, and increased usage (\$108,770). For new POs, some POs could have had a value less than \$100,000 in FY24-25 and would not have appeared on this PO listing. In these cases, it is not actually a new PO but the PO is new to this over \$100,000 listing.